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# **InSync Media's Capabilities Statement**

We help service businesses dominate their markets, expand their geographic reach, and generate more business opportunities through strategic, ROI-focused marketing. Effective marketing starts with clarity, not guesswork. Therefore, our work begins by aligning your business goals, budget, and timelines into a cohesive plan. We then execute with excellence on high-performing tactics. But what truly sets us apart is how we partner with you: honest guidance, exceptional work, and consistent communication. You get a partner who is invested in helping your business grow and thrive.

# MARKETING LEADERSHIP

Strategic oversight and planning to align your marketing efforts with business growth goals.

- → 360 Marketing Audit
- → Roadmap and Budget Planning and Forecasts
- → Market Trends and Forecasting
- → Vendor and Platform Audits & Selection
- → Executive and Team Consulting

## HIGH PERFORMANCE WEBSITE

Fast, secure, and search-optimized sites to lay the foundation for your entire marketing system.

- → Website Design and Development
- → Platforms: WordPress (primary), Wix, Shopify
- → Website Care Plan (hosting)
- → Compliance and Accessibility
- → UX. Lead Forms, and CRM Connection

## **BRAND DEVELOPMENT**

Clarify your message and present a cohesive, professional identity across every touchpoint.

- → StoryBrand Workshop
- → Logo Design and Brand Style Guide
- → Graphic Design for Print and Web
- → Name, Tagline and Mission Statement

#### **ANALYTICS**

Make smarter decisions with clear, organized data tied to real business outcomes.

- → Analytics Setup and Dashboarding
- → Campaign and Channel-Level Insights
- → CRM Consulting

## **ORGANIC VISIBILITY & LEAD GEN**

Increase your visibility in search and build long-term buyer traffic with SEO tailored to your service areas.

- → Local SEO
- → National SEO
- → Multi-Location SEO
- → Google Business Profile SEO
- → PR-Style SEO

## **SOCIAL MEDIA**

Build brand awareness and stay top of mind with consistent, professional social media presence.

- → Social Media Management
- → Social Media Coaching
- → Platforms: Facebook, Insta, TikTok, LinkedIn

## **PAID MEDIA**

Target the right audience at the right time with campaigns built for measurable lead gen and ROI.

- → Google Ads (text, display, pmax, shopping)
- → Meta Ads (full funnel)
- → LinkedIn Ads
- → Programmatic Ads (coming soon)

## **CONTENT MARKETING**

Support long-term visibility and engagement through content that's structured to rank and built to convert.

- → Blog Content, Strategy, and Optimization
- → Website Copywriting
- → SEO Content Planning
- → Full Site Content Strategy
- → Content Calendars
- → Email Marketing

Certifications: WBENC Certified Woman-Owned Business, Meta Certified, Google Search Professional Certified